



PRACTICE AREA

CORPORATE + COMMERCIAL



Silberstein & Associates has expertise in all areas of corporate and commercial law, providing our clients with transactional and regulatory advice across the full spectrum of corporate activities. We advise public and private clients on a wide-range of commercial matters. With a deep knowledge of the Corporations Law and a thorough understanding of corporate governance, Silberstein & Associates is well placed to provide high level advice to boards and executive teams, guiding them through commercial and regulatory issues.

Our handpicked team of lawyers have a strong core of corporate experience and work closely with our clients to facilitate transactions strategically and efficiently.

We balance our clients' legal and commercial risks and find optimum solutions to their business challenges.

OUR EXPERTISE INCLUDES:

- Business succession planning and risk management
- Commercial contracts
- Consumer law
- Corporate regulatory compliance and governance
- Debt recovery
- Employment and workplace relations
- Insolvency & restructuring
- Intellectual property registration, management and opposition
- Legal due diligence for buyers and sellers
- Start-up advice, including venture capital advice
- Shareholder agreements
- Domestic and cross-border mergers and acquisitions
- IPOs and capital raisings

Our Corporate and Commercial Law capabilities are complemented by the other practice areas offered by the firm, including Intellectual Property and Litigation.

CORPORATE + COMMERCIAL

EXPERTISE

Silberstein & Associates has broad industry experience across a variety of industries (spanning financial, property, Bio-tech, pharmaceutical, energy and resources, IT) which translates to an extensive knowledge of the key issues likely to arise during the preparation, review, negotiation and arbitration of commercial transactions.

Our clients benefit from S&A's extensive commercial experience and are well-positioned to meet the challenges of running their businesses. With a deep knowledge of our clients' industries and the regulatory developments which impact them, our team of commercial lawyers provide timely, targeted advice which adds significant value to their businesses.

Having lawyers that provide you with a strategic edge is essential in this connected world. The S&A commercial team are committed to protecting our clients' position in the global marketplace. As a member of a global boutique law network, S&A has close relationships with firms in multiple jurisdictions, enabling seamless management of our clients' international interests and global aspirations.

Business Succession and Risk Management

Assist business owners to mitigate risk and implement strategies and processes designed to decrease the likelihood of lengthy vacancies in critical roles when they do occur.

Commercial contracts

Our team has a vast depth of knowledge with respect to the drafting, review, negotiation and enforcement stages of commercial contracts. We advise on possible breaches and remedies available to our clients.

Employment and Workplace Relations

Staff are an essential asset in any business. Our team are able to advise on the Australian workplace relations system and assist clients to ensure compliance with their Fair Work obligations.

Corporate regulatory compliance

Provide high level advice to Boards and executive teams on the increasing demands of regulation and corporate compliance issues.

Estate planning

As is the case with many things, proactive and insightful planning is important. S&A provides estate planning advice to assist clients in anticipation of the distribution of their estate and to structure their business succession plan accordingly.

Insolvency and corporate restructuring

S&A works closely with distressed businesses, assisting with either their restructuring, or the prevention of their premature winding up, with a view to preserving the businesses' value for all stakeholders. S&A also works with insolvency practitioners in progressing the interests of secured and unsecured creditors.



Silberstein & Associates
specialises in protecting,
managing and defending our
clients' most important assets.
Having legal advisers that provide
you with a strategic edge in the
global marketplace is imperative.

Our strength is our ability to bring
together a team of lawyers with
commercial acumen and skills that
match our clients' business needs.

Intellectual Property

We understand the importance of your intellectual property and can advise on registration, commercialisation and enforcement. From product development to drafting, licensing, registration and protection we have specialist knowledge and expertise in ensuring all your IP needs are met.

Shareholder agreements

Our commercial lawyers are specialists in corporate governance and negotiating shareholder agreements, governing relationship and business arrangements, detailing rights, responsibilities, obligations and liabilities of partners or shareholders.

IPOs and capital raisings

Timing, market-readiness and structure are critical factors in making the decision to list or not to list. S&A provides advice that ensures an optimised offering to which the market will be receptive and compliance with the capital structure and reporting requirements for listed companies.

Industry Expertise



At Silberstein & Associates we develop and maintain a high level of knowledge about our clients' businesses and the industries in which they operate. This enables us to quickly understand the unique challenges they face and provide commercial advice that is pragmatic and adds value to them.

- Advertising and Marketing
- Consumer Goods
- Engineering
- FinTech
- Food and Beverage
- Information Technology
- Life Sciences
- Materials and Chemical Engineering
- Media and the Arts
- Medical and Surgical Devices
- Pharmaceuticals
- Renewable Energy and Resources
- Robotics
- Telecommunications, Media and Technology



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